

March 1, 2014

Kyle,

Being able to close on a business that I started with my son 5 years ago was bitter sweet. This had been a time of learning and discovery for both of us as our relationship grew and changed. I'm not sure how I could find a partner I could trust more than my son. Even now, with the largest balance I've ever had in our business account, I rest easy knowing that our money is safe.

Closing this business meant having to find a buyer and I looking back I'm not sure why I would have considered attempting this without a professional, such as yourself. As a business consultant, my time is at a premium and you made this process flow smoothly. My son and I learned a lesson relative to the value a broker brings to sale. From our initial contact, to you bringing buyers and offers to us, your professionalism and positive personality were a welcomed relief from this otherwise potentially stressful situation.

It shouldn't be a surprise that I've already passed your name and contact information along to a colleague looking to sell his 6 FedEx Ground routes. Thank you again for all of your work and creativity to make this a deal that we were extremely satisfied with.

Best regards,

Herb Robbins  
VP/CFO Robbins Enterprises