This form is intended to give us more detailed information about your operation so that we can pro-actively answer questions the prospective buyer will have about your business. Please complete the form below to the best of your ability and email it to [info@KRCapLLC.com](mailto:info@KRCapLLC.com). If you have any questions, please call us at (503) 664-0753.

**Contractor Information**First Name: Last Name:

Email:

Phone:

**Corporate Information**

Name of Corporation:

Owner 1 Name: % Owned:

Owner 2 Name: % Owned:

Terminal Address(es) / Location(s):

Reason for Sale:

Year started contracting with FedEx:

Is the business in good standing with FedEx?

List any value components that are unique to the business:

**Run Information**

# of Dedicated Linehaul Runs:

# of Unassigned Linehaul Runs:

# of Spot Runs:

**Owner Responsibilities**

Summary of owner’s responsibilities:

Is owner a full-time driver?

If not, list average number of hours owner drives per week:

Estimated annual cost to replace owner’s driving efforts with a replacement driver:

**Manager Information**

Is there a manager in place?

If yes, list the average number of hours manager drives per week:

What are the manager’s daily responsibilities?

How long has the manager worked for the business?

What is the manager’s annual salary?

Will the manager stay-on and manage business for the new owner?

**Run Descriptions**

Describe All Dedicated Linehaul Runs

|  |  |  |  |
| --- | --- | --- | --- |
| **Run #** | **Solo / Team** | **Terminal** | **Area(s) Serviced** |
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Describe All Unassigned Linehaul Runs

|  |  |  |  |
| --- | --- | --- | --- |
| **Run Description** | **Solo / Team** | **Terminal** | **Area(s) Serviced** |
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Describe All Spot Runs

|  |  |  |
| --- | --- | --- |
| **Description** | **# of Daily Spots** | **Area(s) Serviced** |
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**Run Timeline**

Describe all linehaul runs sold in previous 12 months:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Run #** | **Date Sold** | **Dedicated/Unassigned** | **Team/Solo** | **Avg. Weekly Revenue** |
|  |  |  |  |  |
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Describe all linehaul runs purchased in previous 12 months:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Run #** | **Date Purchased** | **Dedicated/Unassigned** | **Team/Solo** | **Avg. Weekly Revenue** |
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**Employees and Assets**

Employee Information:

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| --- | --- | --- | --- | --- |
| **Name** | **Position** | **Start Date** | **Compensation** | **Benefits** |
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List all vehicles included with the business:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Make** | **Model** | **Mileage** | **Condition** | **Est. Value** | **Monthly Payments** | **Outstanding Debt** |
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Have you purchased/sold any vehicles within the last 12 months?

|  |  |  |
| --- | --- | --- |
| **Purchased / Sold** | **Vehicle Description** | **Date Purchased / Sold** |
|  |  |  |
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