



KR CAPITAL

SPECIALIZING EXCLUSIVELY IN THE
SALE OF FEDEX ROUTES

Offering Memorandum

XYZ Corporation
Raleigh, North Carolina



Disclaimer

KR Capital LLC has compiled this Offering Memorandum from information that is the representation of management and ownership of the selling corporation.

All information and material contained in this document is provided by the seller and neither KR Capital nor its Business Advisors/Brokers make any representations or warranties as to its accuracy. Prospective buyers are advised to perform their own due diligence and purchase at their own risk.

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Overview Information

Corporate Information			
Name of Corporation	XYZ Corporation, Inc.		
Name of Owner 1	John Smith	% Ownership	50%
Name of Owner 2	Jane Smith	% Ownership	50%
Terminal Address	123 Main Street, Raleigh, North Carolina		
Reason For Sale	Retirement		
Year Started	1998		
Standing w/ FedEx?	Good Standing		
Notes	Seller looking to retire and relocate to Florida.		

Route Information	
# of Routes	10
Zip Codes / Cities Served	12345; 54321; 11223; 11332; 19293; 29301

Manager Information			
Manager in Place?	Yes	Is manager a FT driver?	No
Avg. # of hours manager drives per week	5 hours	Manager Salary	\$50,000
Manager Tenure	3 Years	Will manager transfer?	Yes
Manager Responsibilities	Manager is responsible for getting drivers dispatched in the morning. Manager interacts with FedEx to respond to any customer complaints, driver issues, etc. Manager is a qualified driver and will fill-in when a driver is unable to drive his/her route.		



Owner Responsibilities			
Is Owner 1 a full-time driver?	No	Avg. # hours driven per week (owner 1)	0
Is Owner 2 a full-time driver?	No	Avg. # hours driven per week (owner 2)	0

Replacement Driver Salary For Owner 1	N/A
Replacement Driver Salary for Owner 2	N/A

Summary of Owner Responsibilities	<p>Owner is responsible for:</p> <ul style="list-style-type: none">Responsibility 1Responsibility 2Responsibility 3
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ISP Information

ISP Compliant?	Yes	% Overlapped	100%
# Ground Routes	5	# Home Delivery Routes	5
# Overlapping Contractors	N/A	Overlap Deadline	May 2020
Plan for Overlap	Seller has already achieved 100% overlap on his routes.		
Will routes be overlapped before sale is finalized?	Yes		

Route Timeline

	Route #	Date Purchased	Ground/Home	Avg. Weekly Revenue
	10292	5/2018	Home	\$2,500
Routes Purchased in Previous 24 months				
	Route #	Date Sold	Ground/Home	Avg. Weekly Revenue
	N/A			
Routes Sold in Previous 24 months				



Employee Information

Name	Position	Start Date	Compensation	Benefits
Employee 1	Driver	1/2/2015	\$800/wk.	N/A
Employee 2	Driver	2/3/2016	\$825/wk.	N/A
Employee 3	Driver	3/4/2014	\$800/wk.	N/A
Employee 4	Driver	6/7/2015	\$800/wk.	N/A
Employee 5	Driver	7/6/2018	\$800/wk.	N/A
Employee 6	Driver	4/13/2017	\$825/wk.	N/A
Employee 7	Driver	8/2/2015	\$800/wk.	N/A
Employee 8	Manager	7/23/2016	\$875/wk.	Health Ins.
Employee 9	Driver	10/20/2018	\$825/wk.	N/A
Employee 10	Driver	11/3/2014	\$800/wk.	N/A
Employee 11	Spare Driver	New Hire	\$750/wk.	N/A
Employee 12	Driver	9/2/17	\$825/wk.	N/A



Vehicle Information

Year	Make	Model	Mileage	Condition	Value (Est.)	Debt	Monthly Payments
1995	International	Straight Truck	120,392	Fair	\$5,000	N/A	N/A
2001	International	Walk In P1000	392,382	Fair	\$7,000	N/A	N/A
2004	Freightliner	Walk In P1000	291,029	Poor	\$6,300	N/A	N/A
2007	GMC	Cutaway P550	327,102	Good	\$8,000	N/A	N/A
2008	Freightliner	Walk In P1200	392,192	Good	\$8,300	N/A	N/A
2011	Ford	Walk In P1000	201,302	Great	\$9,300	N/A	N/A
2012	Hino	Straight Truck	302,122	Great	\$9,500	N/A	N/A
2014	Freightliner	Walk In P1000	187,320	Excellent	\$15,000	N/A	N/A
2017	Ford	Walk In P1000	110,382	Excellent	\$28,000	N/A	N/A
2008	Freightliner	Walk In P1200	432,087	Good	\$11,000	N/A	N/A
2011	Ford	Walk In P1000	289,038	Good	\$15,000	N/A	N/A
2012	Hino	Straight Truck	328,201	Great	\$16,000	N/A	N/A

Vehicles Purchased / Sold within past 12 months

Make	Model	Purchased / Sold
N/A		



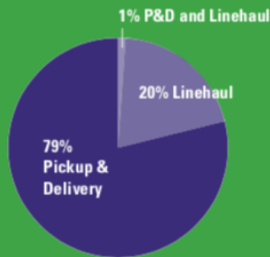
Client-approved financial statements to follow



Providing opportunities for small business ownership since 1985

Number of independent businesses providing transportation, pickup and delivery services for FedEx Ground

7,500



Workers employed by these independent businesses

52,000

DRIVERS, MANAGERS, HELPERS & STAFF

Annual revenue generated by these independent businesses

\$4.1 BILLION

Average annual revenue per business

\$560,000

Top Earners: **\$7,000,000+**

200 earn **\$2,000,000+**

1,000 earn **\$1,000,000+**

3,000 earn **\$500,000+**

% of businesses that are incorporated, registered and in good standing in the states where they do business

100%

% of businesses that treat and report personnel as their employees

32%

Percentage of minority- and women-owned businesses

92%

Percentage of package volume handled by businesses that own multiple service areas