This form is intended to give us more detailed information about your operation so that we can pro-actively answer questions the prospective buyer will have about your business. Please complete the form below to the best of your ability and email it to [info@KRCapLLC.com](mailto:info@KRCapLLC.com). If you have any questions, please call us at (503) 664-0753.

**Contractor Information**First Name: Last Name:

Email:

Phone:

**Corporate Information**

Name of Corporation:

Owner 1 Name: % Owned:

Owner 2 Name: % Owned:

Terminal Address(es) / Location(s):

Reason for Sale:

Year started contracting with FedEx:

Is the business in good standing with FedEx?

List any value components that are unique to the business:

**Route Information**

Average # of trucks running per day:

Zip Codes / Cities Served:

Employee Information:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Name** | **Position** | **Start Date** | **Compensation** | **Benefits** |
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**Owner Responsibilities**

Summary of owner’s responsibilities:

Is owner a full-time driver?

If not, list average number of hours owner drives per week:

Estimated annual cost to replace owner’s driving efforts with a replacement driver:

**Manager Information**

Is there a manager in place?

If yes, is the manager a full-time driver?

If manager is a full-time driver, list average number of hours manager drives per week:

What are the manager’s daily responsibilities?

How long has the manager worked for the business?

What is the manager’s annual salary?

Will the manager stay-on and manage business for the new owner?

**ISP Information**

Are the routes ISP compliant with regard to scale (size or # of stops)?

Are all the routes 100% overlapped?

If not, how many ground routes running per day?

How many home delivery routes running per day?

How many contractors overlap these routes?

When do the routes need to be overlapped by?

What is the plan for achieving overlap?

Will the routes be overlapped before the sale is finalized?

**Other Information**

List all P&D routes purchased or sold in the previous 24 months:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Route #** | **Purchased/Sold** | **Date purchased /sold** | **Ground / Home** | **Avg. Weekly Revenue** |
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List all vehicles included with the business:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Make** | **Model** | **Mileage** | **Condition** | **Est. Value** | **Outstanding Debt** | **Monthly Payments** |
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Have you purchased/sold any vehicles within the last 12 months?

|  |  |  |
| --- | --- | --- |
| **Purchased / Sold** | **Vehicle Description** | **Date Purchased / Sold** |
|  |  |  |
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