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| |  |  | | --- | --- | | **FedEx Questionnaire (P&D Routes)** | | |  | This form is intended to give us more detailed information about your operation so that we can pro-actively answer questions the prospective buyer will have about your business. Please complete the form below to the best of your ability and email it to [info@KRCapLLC.com](mailto:info@KRCapLLC.com). If you have any questions, please call us at (503) 664-0753. | | **Contact Information** | | | **First Name** | | |  |  | | **Last Name** | | |  |  | | **Email** | | |  |  | | **Phone** | | |  |  | | **Corporate Information** | | | **Name of Corporation** | | |  |  | | **Owners & Ownership** | | |  | | **Owner Name** | **% Owned** | | --- | --- | |  |  | |  |  | | | **Terminal Address(es)/Location(s)** | | |  |  | | **Reason for Sale** | | |  |  | | **Year started contracting with FedEx** | | |  |  | | **Is the business in good standing with FedEx?** | | |  |  | | **List any value components that are unique to the business** | | |  |  | | **Route Information** | | | **Average # of trucks running per day** | | |  |  | | **Zip Codes / Cities Served** | | |  |  | | **Employee Information** | | |  | | **Name** | **Position** | **Start Date** | **Compensation** | **Benefits** | | --- | --- | --- | --- | --- | |  |  |  |  |  | |  |  |  |  |  | |  |  |  |  |  | |  |  |  |  |  | |  |  |  |  |  | |  |  |  |  |  | |  |  |  |  |  | |  |  |  |  |  | | | **Owner Responsibilities** | | | **Summary of Owner's responsibilities** | | |  |  | | **Is the owner a full-time driver?** | | |  |  | | **Avg. # of hours owner drives per week** | | |  |  | | **What is the estimated annual cost to replace the owner’s driving efforts with a replacement driver?** | | |  |  | | **Manager Information** | | | **Is there a manager in place?** | | |  |  | | **ISP Information** | | | **Are the routes ISP compliant with regard to scale (size or # of stops)** | | |  |  | | **Are all routes 100% overlapped?** | | |  |  | | **Other Information** | | | **List all P&D routes purchased or sold in the previous 24 months** | | |  | | **Route #** | **Purchased or Sold** | **Date Purchased/Sold** | **Ground/Home** | **Avg. Weekly Revenue** | | --- | --- | --- | --- | --- | |  |  |  |  |  | |  |  |  |  |  | |  |  |  |  |  | |  |  |  |  |  | | | **Vehicle Information** | | |  | | **Year** | **Make** | **Model** | **Mileage** | **Condition** | **Estimated Value** | **Outstanding Debt** | **Monthly Payments** | | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  | |  |  |  |  |  |  |  |  | |  |  |  |  |  |  |  |  | |  |  |  |  |  |  |  |  | |  |  |  |  |  |  |  |  | |  |  |  |  |  |  |  |  | |  |  |  |  |  |  |  |  | |  |  |  |  |  |  |  |  | |  |  |  |  |  |  |  |  | |  |  |  |  |  |  |  |  | | | **Have you purchased/sold any vehicles within the last 12 months?** | | |  |  | | **Vehicles Purchased/Sold** | | |  | | **Purchased/Sold** | **Vehicle description** | **Date purchased/sold** | | --- | --- | --- | |  |  |  | |  |  |  | |  |  |  | |  |  |  | |  |  |  | | |